

**City of Memphis**  
**Promisec Software Package**  
**RFQ # SAIC CoM 2013 RG R71020**  
**Answer to Question**

<u>RFQ Section</u>	QUESTION	Response
Attachment 2, Page 10	<p>The pricing table (attachment 2 page 10) shows Year 1 Year 2 Year 3 annual pricing costs.</p> <p>Is the City interested in obtaining within this RFQ an offer that would reflect additional discounting based upon paying for all 3yrs up front vs being billed on an annual basis?</p>	<p>Yes, but pricing schedule should also reflect the cost for Year 1, Year 2 and Year 3.</p>