



# City of Memphis

## OFFICE OF BUSINESS DIVERSITY & COMPLIANCE

*“We Mean Business”*

**Mayor Jim Strickland**

OFFICE OF BUSINESS DIVERSITY & COMPLIANCE

# MEMPHIS CITY COUNCIL

# FY17-3<sup>rd</sup> QUARTER UPDATE

[www.MemphisTN.gov/BDC](http://www.MemphisTN.gov/BDC) • [#WeMeanBusiness](https://twitter.com/WeMeanBusiness) • [@BDCmem](https://twitter.com/BDCmem)





# ACTIVITIES & UPDATES

FOR FISCAL YEAR 2017 TO DATE



**We are not confusing success with progress. We are simply recognizing our progress but still continuously striving to improve. We know we have a long way to go.**

**-Brian Collins,  
Chief Financial Officer**

PROACTIVE • TRANSPARENT • INTENTIONAL



# ACTIVITIES & UPDATES

FOR FISCAL YEAR 2017 TO DATE

## More Good News!



LIVING CITIES

INNOVATE • INVEST • LEAD

**The City of Memphis has been named a semi-finalist in the City Accelerator “Procurement for Inclusive Economic Opportunity”**



**Joann Massey has been named 2017 Women of Excellence (WOE) By the Tri-State Defender**



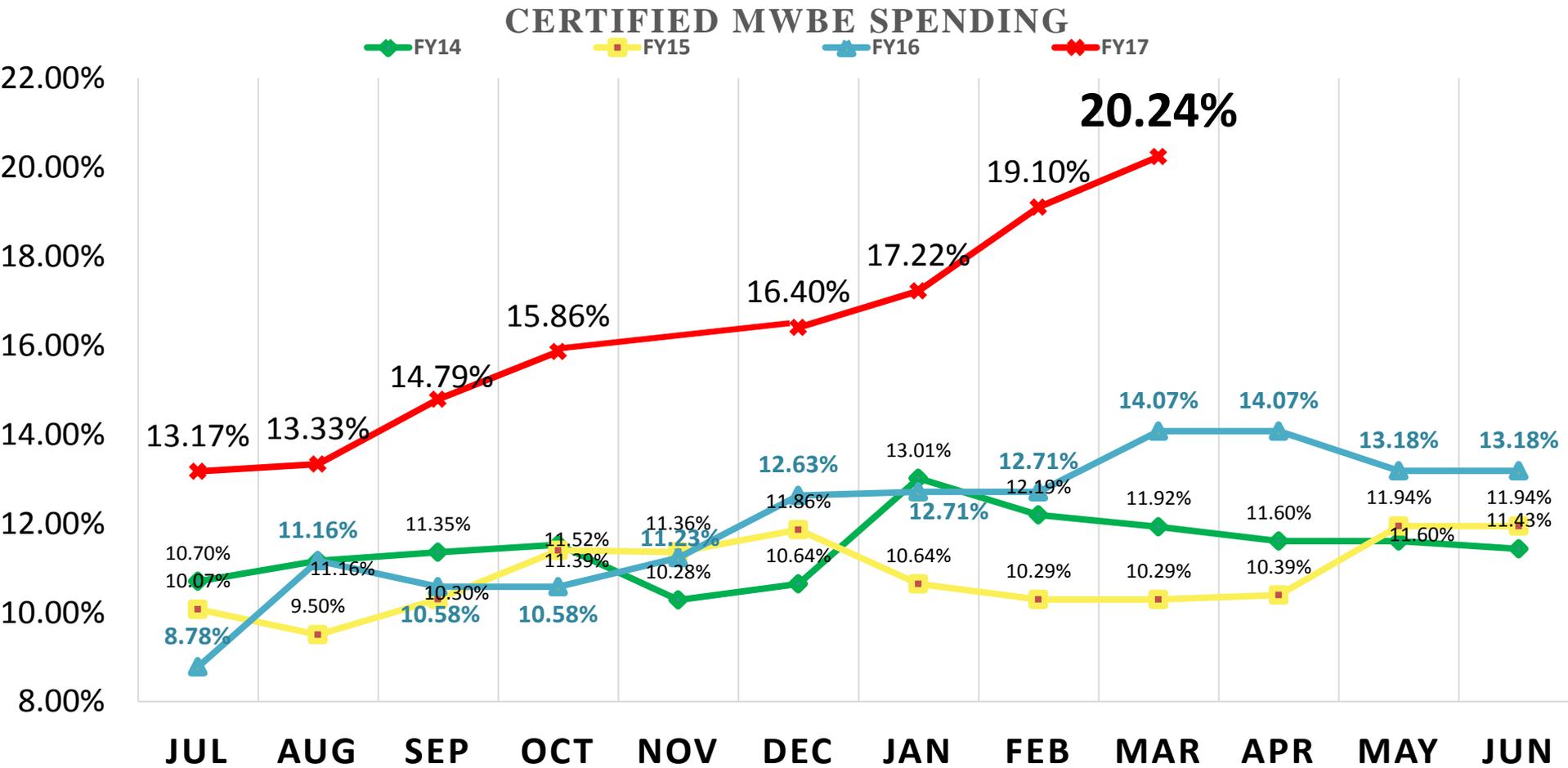
**Joann Massey has been named State of TN Coordinator for the American Contract Compliance Association**

PROACTIVE • TRANSPARENT • INTENTIONAL



# CERTIFIED MWBE SPENDING

FOR FISCAL YEAR 2014 THROUGH 2016



PROACTIVE • TRANSPARENT • INTENTIONAL



# CERTIFIED MWBE SPENDING

## FOR FISCAL YEAR 2017

	MBE	WBE	Certified MWBEs	MWBEs	Combined MWBE Spend	Available	Quasi	Exclusions	Traded	MWBE	Yr to date
Engineering	\$ 1,341,616	\$ 1,545,474	\$ 2,887,089	\$ 93,481	\$ 2,980,570	\$ 2,082,029	\$ -	\$ 3,281	\$ -	\$ 2,069,666	\$ 7,132,265
	18.81%	21.67%	40.48%	1.31%	41.79%	29.19%			0.00%	29.02%	100.00%
Executive	\$ 163,546	\$ 4,479	\$ 168,025	\$ 469,345	\$ 637,369	\$ -	\$ 102,784	\$ 26,074	\$ 21,469	\$ 408,831	\$ 1,067,669
	15.32%	0.42%	15.74%	43.96%	59.70%	0.00%			2.01%	38.29%	100.00%
Finance	\$ 249,051	\$ 66,699	\$ 315,749	\$ 172,176	\$ 487,925	\$ -	\$ -	\$ 34,462	\$ 953	\$ 1,320,631	\$ 1,809,509
	13.76%	3.69%	17.45%	9.52%	26.96%	0.00%			0.05%	72.98%	100.00%
Fire	\$ 748,455	\$ 25,724	\$ 774,179	\$ 247,279	\$ 1,021,458	\$ 1,062,949	\$ 53,484	\$ 566,953	\$ -	\$ 6,008,919	\$ 8,093,326
	9.25%	0.32%	9.57%	3.06%	12.62%	13.13%			0.00%	74.25%	100.00%
General Services	\$ 1,136,733	\$ 1,782,724	\$ 2,919,457	\$ 625,973	\$ 3,545,430	\$ 15,434,413	\$ -	\$ 756,208	\$ -	\$ 4,203,865	\$ 23,183,708
	4.90%	7.69%	12.59%	2.70%	15.29%	66.57%			0.00%	18.13%	100.00%
HCD	\$ 1,827,752	\$ 42,690	\$ 1,870,442	\$ 807,445	\$ 2,677,887	\$ -	\$ 199,906	\$ 754,756	\$ -	\$ 4,227,909	\$ 6,905,796
	26.47%	0.62%	27.09%	11.69%	38.78%	0.00%			0.00%	61.22%	100.00%
Human Resources	\$ 753,831	\$ 115,081	\$ 868,911	\$ 30,471	\$ 899,382	\$ -	\$ 40,869	\$ 70,933	\$ -	\$ 2,736,939	\$ 3,636,321
	20.73%	3.16%	23.90%	0.84%	24.73%	0.00%			0.00%	75.27%	100.00%
Information Services	\$ 5,031,010	\$ 1,982,227	\$ 7,013,237	\$ 4,694	\$ 7,017,931	\$ -	\$ -	\$ 574,880	\$ 5,606,304	\$ 4,616,831	\$ 17,241,066
	29.18%	11.50%	40.68%	0.03%	40.70%	0.00%			32.52%	26.78%	100.00%
Legal	\$ 106,980	\$ 8,223	\$ 115,203	\$ 602,873	\$ 718,076	\$ -	\$ -	\$ 37,206	\$ -	\$ 1,755,016	\$ 2,473,092
	4.33%	0.33%	4.66%	24.38%	29.04%	0.00%			0.00%	70.96%	100.00%
Parks & Neighborhoods	\$ 175,240	\$ 235,824	\$ 411,063	\$ 242,659	\$ 653,722	\$ 1,237,249	\$ 101,615	\$ 136,751	\$ -	\$ 1,646,115	\$ 3,537,086
	4.95%	6.67%	11.62%	6.86%	18.48%	34.98%			0.00%	46.54%	100.00%
Police	\$ 632,785	\$ 578,796	\$ 1,211,581	\$ 186,080	\$ 1,397,661	\$ -	\$ -	\$ 4,229,185	\$ -	\$ 5,562,547	\$ 6,960,208
	9.09%	8.3%	17.4%	2.67%	20.08%	0.00%			0.00%	79.92%	100.00%
Public Works	\$ 10,716,973	\$ 5,632,814	\$ 16,349,787	\$ 1,251,708	\$ 17,601,495	\$ -	\$ 279,639	\$ 35,594,092	\$ -	\$ 72,770,630	\$ 90,372,125
	11.86%	6.23%	18.09%	1.39%	19.48%	0.00%			0.00%	80.52%	100.00%
Library	\$ 185,964	\$ 450,697	\$ 636,661	\$ 1,296	\$ 637,957	\$ -	\$ -	\$ -	\$ -	\$ 731,341	\$ 1,369,299
	13.58%	32.91%	46.50%	0.09%	46.59%	0.00%			0.00%	53.41%	100.00%
WIN	\$ 7,642	\$ 435	\$ 8,077	\$ 87,578	\$ 95,656	\$ -	\$ 373,885	\$ 66,134	\$ -	\$ 270,977	\$ 366,633
	2.08%	0.12%	2.20%	23.89%	26.09%	0.00%			0.00%	73.91%	100.00%
Totals	\$ 22,883,971	\$ 12,020,753	\$ 34,904,724	\$ 4,734,183	\$ 39,638,907	\$ 19,816,639	\$ 778,297	\$ 42,784,782	\$ 5,628,725	\$ 107,327,900	\$ 172,412,171
	13.27%	6.97%	20.24%	2.75%	22.99%	11.49%			3.26%	62.25%	100.00%

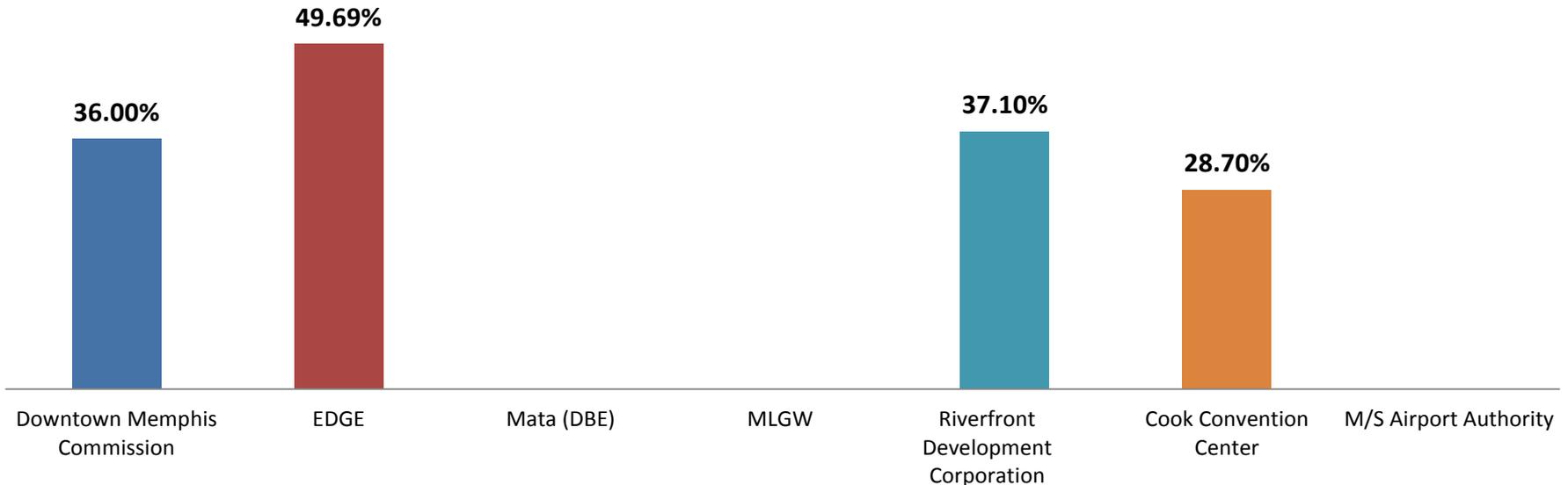


## Quasi-Governmental Boards, Agencies & Commissions

# CERTIFIED MWBE SPENDING

FOR 1<sup>st</sup> Quarter FISCAL YEAR 2017

	Total Budget	MBE Expenditure	WBE Expenditure	Total MWBE Expenditures	Total MWBE %
Downtown Memphis Commission	\$816,822	273,851	\$10,860	\$284,711	36.00%
EDGE	\$493,202	\$135,175	\$135,175	\$245,076	49.69%
Mata (DBE)	<i>Pending Data</i>				
MLGW	<i>Will report after BOD presentation</i>				
Riverfront Development Corporation	\$117,970	\$28,438	\$3,611	\$32,049	37.10%
Cook Convention Center	\$1,613,543	\$277,529	\$321,095	\$598,451	28.70%
M/S Airport Authority	<i>Pending Data</i>				



City of   
Memphis  
OFFICE OF BUSINESS  
DIVERSITY & COMPLIANCE  
*“We Mean Business”*

# OFFICE OF BUSINESS DIVERSITY & COMPLIANCE

*City of Memphis – Finance Division*

125 North Main, Room 546  
Memphis, TN 38103



**Office:** (901) 636-6210 • **Fax:** (901) 636-6560 • **Website:** [www.memphistn.gov/BDC](http://www.memphistn.gov/BDC)

PROACTIVE • TRANSPARENT • INTENTIONAL