



Solid Waste

Fiscal Year 2025 Operating Budget Request

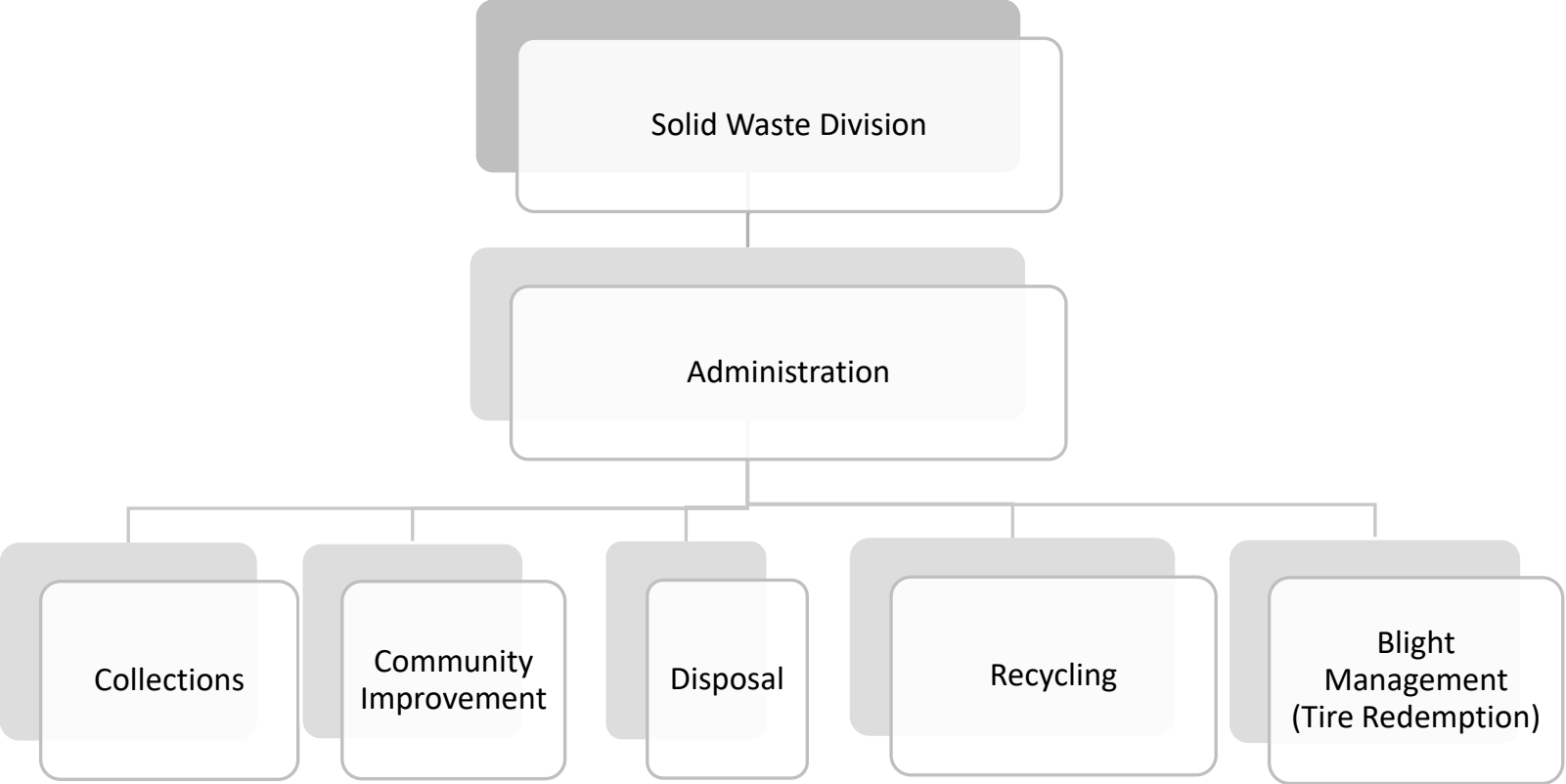
DIRECTOR: Philip Davis

FUND: 0204

DATE: 5/8/2024

City of
MEMPHIS

ORG CHART



FY25 Operating Budget Request

Strategic priorities addressed by this budget:

- Security for facilities and employee workspaces
- Additional employees to cover blight management and route rebalance
- Fund employee wages with skills at market value
- Establishing 10-year replacement cycle for fleet
- Establish Strike Team to combat neighborhood blight
- Additional convenience center locations
- Rehab/replace Bellevue Transfer Station facility
- Communication and enforcement of existing collection rules
- Investigation and maintenance of Superfund sites

EXPENDITURES

FY24 Expenditures Bridge to FY25 Request

| Description | Fiscal Year 2024 | | | | FY25 Request | FY25 Request vs FY24 Adopted | % Increase/Decrease |
|------------------------------|-------------------------|--------------------------|-----------------------------------|-------------------------|----------------------|------------------------------|---------------------|
| | Adopted Budget | Encumbrance Roll Forward | Council Approved Budget Revisions | Funding Budget | | | |
| Personnel Services | \$ 31,476,148.00 | \$ - | \$ - | \$ 31,476,148.00 | \$ 44,012,312.00 | \$ 12,536,164.00 | 39.8% |
| Personnel Expense | 31,476,148.00 | - | - | 31,476,148.00 | 44,012,312.00 | 12,536,164.00 | 39.8% |
| Personnel Recovery | - | - | - | - | - | - | 0.0% |
| Material and Supplies | 14,724,974.00 | 262,552.00 | - | 14,987,526.00 | 17,724,528.00 | 2,999,554.00 | 20.4% |
| M&S Expense | 14,724,974.00 | 262,552.00 | - | 14,987,526.00 | 17,724,528.00 | 2,999,554.00 | 20.4% |
| M&S Recovery | - | - | - | - | - | - | 0.0% |
| Capital Outlay | 1,270,000.00 | 29,067.00 | - | 1,299,067.00 | 1,270,000.00 | - | 0.0% |
| | 1,270,000.00 | - | - | 1,299,067.00 | 1,270,000.00 | - | - |
| Services Charges | 30,473,521.00 | 440,668.00 | - | 30,914,189.00 | 31,148,948.00 | 675,427.00 | 2.2% |
| | 30,473,521.00 | - | - | 30,914,189.00 | 31,148,948.00 | - | - |
| Transfer Out | 3,394,298.00 | - | - | 3,394,298.00 | 2,512,903.00 | (881,395.00) | -26.0% |
| | 3,394,299.00 | - | - | 3,394,298.00 | 2,512,903.00 | (881,396.00) | - |
| Total | \$ 81,338,941.00 | \$ 732,288.00 | \$ - | \$ 82,071,229.00 | 96,668,691.00 | \$ 15,329,750.00 | 18.8% |

Program Comparative Spending

Program Comparative Spending

| Program (Legal Level) | Fiscal Year 2024 | | | | FY25 Request | FY25 Request vs FY24 Adopted | % Increase/Decrease |
|------------------------------|----------------------|--------------------------|-----------------------------------|----------------------|----------------------|------------------------------|---------------------|
| | Adopted Budget | Encumbrance Roll Forward | Council Approved Budget Revisions | Funding Budget | | | |
| Adminstration | \$ 4,910,339 | \$ 2,045 | \$ - | \$ 4,912,384 | \$ 5,906,844 | \$ 996,505 | 6.2% |
| Collections | 58,904,962 | 391,502 | - | 59,296,464 | 71,329,570 | 12,424,608 | 21.0% |
| Disposal | 12,844,883 | 188,139 | - | 13,033,022 | 13,099,297 | 254,414 | 0.0% |
| Recycling | 2,961,986 | 150,495 | - | 3,112,481 | 3,048,041 | 86,055 | 2.9% |
| Community Improvement | 1,516,771 | 107 | - | 1,516,878 | 1,520,068 | 3,297 | 0.2% |
| Tire Redemption | 200,000 | - | - | 200,000 | 1,764,871 | 1,564,871 | 782.4% |
| Total Expenditures | \$ 81,338,941 | \$ 732,288 | \$ - | \$ 82,071,229 | \$ 96,668,691 | \$ 15,329,750 | 18.8% |

FY25 Year Over Year Changes in Expenditures

| Category | Account | Amount | Explanation |
|---------------------------------|--|------------------|--|
| Personnel Services | Payroll Reserve | \$ 11,666,620.00 | Additional Personnel for Blight Management and Proposed Salaries |
| | Full-Time Salaries | 91,795.00 | Provided by HR |
| | Potential Raises | 799,937.00 | Provided by HR |
| | Health Insurance - Choice | 262,548.00 | Provided by HR |
| | Health Insurance - Select | (381,888.00) | Provided by HR |
| | Benefit Adjustments | 75,000.00 | Provided by HR |
| | Supplemental Pension / Long Term Disability / Required Special License | 22,152.00 | Provided by HR |
| Materials & Supplies | Facility Repair & Carpentry | 644,000.00 | Bellevue & Farrisview Repair |
| | Misc. Expense | 883,495.00 | Equipment for Blight Management - Communication |
| | City Shop Charges | 1,274,059.00 | Provided by General Services |
| | Claims | (200,000.00) | Provided by Legal |
| | Expense Recovery | 280,000.00 | Adjustment to Interfund Billing - Shared Contracts |
| | Lawsuit | 118,000.00 | Provided by Legal |
| Services Charges | Service Charges | 675,427.00 | CPI Adjustment Disposal and Collection |
| Transfer Out | Operations Transfer Out | (881,396.00) | Decrease in Debt Services |

Net Change
\$ 15,329,750.00



REVENUE

FY24 Adopted Revenues Bridge to FY25 Request

| Description | Fiscal Year 2024 | | | FY25 Request | FY25 Request vs FY24 Adopted | % Increase/Decrease |
|------------------------------------|-------------------------|-----------------------------------|-------------------------|-------------------------|------------------------------|---------------------|
| | Adopted Budget | Council Approved Budget Revisions | Funding Budget | | | |
| Local Taxes | \$ 100,000.00 | \$ - | \$ 100,000.00 | \$ 100,000.00 | \$ - | 0.0% |
| Special Assessment | 85,000.00 | - | 85,000.00 | 85,000.00 | - | 0.0% |
| Intrest, Penalties, Commision | 15,000.00 | - | 15,000.00 | 15,000.00 | - | 0.0% |
| Charges for Services | 76,040,000.00 | - | 76,040,000.00 | 92,249,746.00 | 16,209,746.00 | 21.3% |
| Solid Waste Disposal Fee | 75,500,000.00 | - | 75,500,000.00 | 91,709,746.00 | 16,209,746.00 | 21.5% |
| Sanitation Inspection Fee | 540,000.00 | - | 540,000.00 | 540,000.00 | - | 0.0% |
| Use of Money & Property | 53,000.00 | - | 53,000.00 | 53,000.00 | - | 0.0% |
| Interest on Investments | 50,000.00 | - | 50,000.00 | 50,000.00 | - | 0.0% |
| Netr Income/Investors | 3,000.00 | - | 3,000.00 | 3,000.00 | - | 0.0% |
| Other Revenues | 25,084.00 | - | 25,084.00 | 5,023,599.00 | 4,998,515.00 | 19927.1% |
| Convenience & Necessity | - | - | - | 2,998,515.00 | 2,998,515.00 | 0.0% |
| General Fund | - | - | - | 2,000,000.00 | 2,000,000.00 | 0.0% |
| Misc Income | 742.00 | - | 742.00 | 742.00 | - | 0.0% |
| Recycle Proceeds | 24,000.00 | - | 24,000.00 | 24,000.00 | - | 0.0% |
| Recovery of Prior Year | 342.00 | - | 342.00 | 342.00 | - | 0.0% |
| Total | \$ 76,218,084.00 | \$ - | \$ 76,218,084.00 | \$ 97,426,345.00 | \$ 21,208,261.00 | 27.8% |



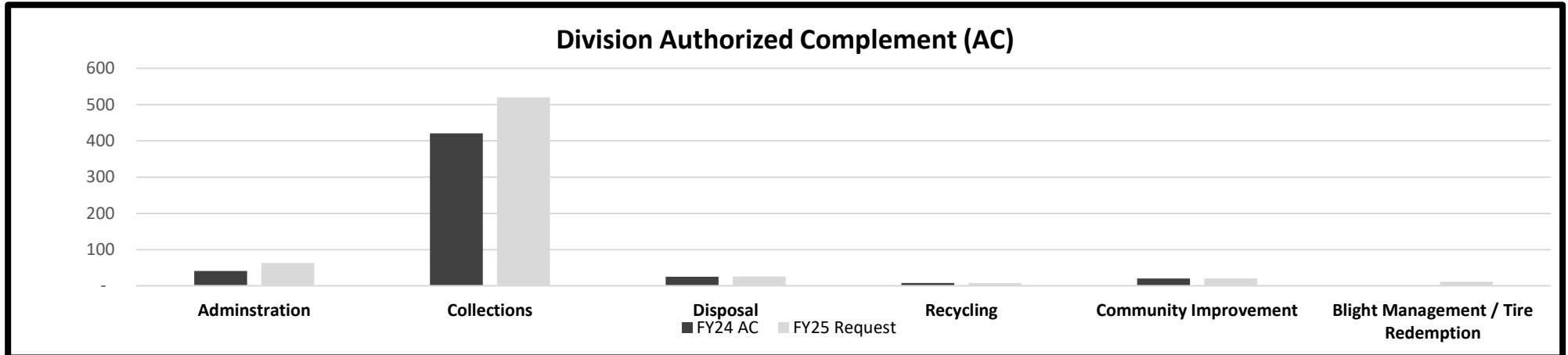
FY25 Year Over Year Changes in Revenues

| Category | Account | Amount | Explanation |
|-----------------------------|-----------------------------------|-------------------------|---------------------------------------|
| Charges for Services | Solid Waste Disposal Fee - 043312 | \$ 16,209,746.00 | Proposed Rate Increase |
| Other Revenue | Other Revenue - 049199 | 2,000,000.00 | Requesting from General Fund |
| | Convenience & Necessity - 043420 | 2,998,515.00 | Forecast Blight & Enforcement Revenue |
| Net Change | | <u>\$ 21,208,261.00</u> | |

DIVISION DETAIL INFORMATION

PERSONNEL INFORMATION

Division Authorized Complement (AC)



| Legal Level | FY24 AC | FY24 Council Approved Revisions | FY25 AC | FY25 Requested ISLs | FY25 AC Request | Vacant Position(s) | Status of Vacant Position(s) | | *Number of Grant Position(s) |
|-------------------------------------|------------|---------------------------------|------------|---------------------|-----------------|--------------------|------------------------------|----------|------------------------------|
| | | | | | | | Posted | Filled | |
| Administration | 41 | - | 43 | 20 | 63 | 8 | - | - | - |
| Collections | 421 | - | 418 | 102 | 520 | 35 | 29 | - | - |
| Disposal | 25 | - | 26 | - | 26 | 5 | 2 | - | - |
| Recycling | 8 | - | 8 | - | 8 | 2 | - | - | - |
| Community Improvement | 20 | - | 20 | - | 20 | 1 | - | - | - |
| Blight Management / Tire Redemption | - | - | - | 11 | 11 | - | - | - | - |
| Total | 515 | - | 515 | 133 | 648 | 51 | 31 | - | - |

*Position(s) not funded by General Fund.



MATERIAL & SUPPLY EXPENDITURES (M&S)

Major M&S Expenditures

| Line Item | Amount | Percentage |
|---|--------------------------------------|------------|
| Materials and Supplies | \$ 135,568.00 | 0.76% |
| Facility Repair & Carpentry | 155,000.00 | 0.87% |
| Outside Phone/Communications | 166,346.00 | 0.94% |
| Utilites | 221,000.00 | 1.25% |
| Outside Equipment Repair/ Maintenance | 264,000.00 | 1.49% |
| Misc. Services & Charges | 265,000.00 | 1.50% |
| Janitorial Services | 270,000.00 | 1.52% |
| Clothing-Uniforms | 343,100.00 | 1.94% |
| Claims & Lawsuits | 500,000.00 | 2.82% |
| Outside Computer Services | 548,000.00 | 3.09% |
| All Other-M & S | 551,654.00 | 3.11% |
| Security | 900,000.00 | 5.08% |
| Misc Professional Services | 1,066,182.00 | 6.02% |
| Misc. Expense (Blight Mgmt./Installation Renovations) | 1,527,495.00 | 8.62% |
| Fuel Charges | 3,023,375.00 | 17.06% |
| Shop Charges | 7,787,808.00 | 43.94% |
| | Total \$ <u>17,724,528.00</u> | 100.00% |

Account Details

Professional Services

| Vendor | Description | Amount | Percentage |
|-------------------------------------|---|-------------------------------|----------------|
| Various Vendors | Advertising Services / Vital Record Storage / Other Maintenance | \$ 19,955.00 | 1.87% |
| Maintenance Vendor | Tub Grinder Maintenance Vermeer Mid South Inc. | 90,000.00 | 8.44% |
| Thomas Consultants | IT Network Equipment for Installation | 94,000.00 | 8.82% |
| Close Loop Fund | Recycle Cart Lease Payments | 100,000.00 | 9.38% |
| Raftelis Financial Consultants, INC | Service Delivery Model / Supporting Fee Structure | 192,227.00 | 18.03% |
| Hollywood Dump Trust Fund | Superfund Site Maintenance | 270,000.00 | 25.32% |
| Fisher & Arnold | Jackson Pit Superfund Site | 300,000.00 | 28.14% |
| | | Total | |
| | | <u>\$ 1,066,182.00</u> | 100.00% |

Account Details Leases

The Division of Solid Waste has no leases on facilities.

Minority/Women Business Enterprises (MWBE) Utilization

MWBE Spend for the Solid Waste as of December 31, 2023 (FY24)

| Certified MBE Spend | Certified WBE Spend | Total Certified MWBE Spend | Non-Certified MWBE Spend | Total Certified + Non-Certified MWBE Spend | FY24 Q2 Eligible Spend |
|---------------------|---------------------|----------------------------|--------------------------|--|------------------------|
| \$640,546.20 | \$34,148.23 | \$674,694.43 | \$871,340.15 | \$1,546,034.58 | \$4,807,290.44 |
| 13.32% | 0.71% | 14.03% | 18.13% | 32.16% | |
| | Female | Male | Grand Total | Percent of MWBE Spend | Percent of Total Spend |
| Asian | \$0.00 | \$1,009.63 | \$1,009.63 | 0.15% | 0.02% |
| Black | \$95,950.86 | \$543,585.71 | \$639,536.57 | 94.79% | 13.30% |
| Caucasian | \$34,148.23 | \$0.00 | \$34,148.23 | 5.06% | 0.71% |
| Grand Total | \$130,099.09 | \$544,595.34 | \$674,694.43 | 100.00% | 14.03% |

FY23 Year End MWBE Spend: 5.60%



City of
MEMPHIS